



New York Life Appoints Molly Koris as Field Director, Institutional Life Insurance

Experienced executive to strengthen support across institutional life markets

NEW YORK, Nov. 3, 2025 — New York Life, America's largest mutual life insurer, today announced the appointment of **Molly Koris as Field Director** supporting the Corporate-Owned Life Insurance (COLI) and Insurance Company-Owned Life Insurance (ICOLI) markets.

In this role, Koris will partner with clients and brokers to deepen understanding of Institutional Life's product offerings, drive growth, and enhance the experience for corporate clients and distribution partners. She will report to Nancy MacDonald, Head of Sales at New York Life's Institutional Life business.

Koris joins New York Life from Newport Group, where she served since 2007 in a range of roles in sales support and client relationship management, most recently as senior vice president, Client Services. She brings deep expertise that will help further Institutional Life's goal to deliver comprehensive solutions tailored to client needs.

"Molly's extensive experience in the executive benefits and corporate-owned life insurance space, coupled with her passion for client service, makes her a valuable addition to our team," said MacDonald, head of sales, Institutional Life at New York Life.

"I'm thrilled to join New York Life and contribute to a business that has such a strong reputation for integrity, expertise, and client focus," said Koris. "I look forward to working with the Institutional Life team to deliver innovative solutions and a best-in-class experience for our clients and partners."

ABOUT NEW YORK LIFE

New York Life Insurance Company (www.newyorklife.com), a Fortune 100 company founded in 1845, is the largest mutual life insurance company in the United States¹ and one of the largest life insurers in the world. Headquartered in New York City, New York Life's family of companies offers life insurance, disability income insurance, retirement income, investments, and long-term care insurance. The company holds the highest financial strength ratings currently awarded to any U.S. life insurer by all four major credit rating agencies².

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¹ Based on revenue as reported by Fortune 500 ranked within Industries, Insurance: Life, Health (Mutual), Fortune magazine, 6/2/2025.

² Individual independent rating agency commentary as of 9/30/2025: A.M. Best (A++), Fitch (AAA), Moody's Investors Service (Aa1), Standard & Poor's (AA+).