

PREMIUM Valuable Content to Benefit Members



As a New York Life Group Membership client, you're receiving Premium as your source for valuable content, industry news, and insights to use in your marketing efforts.

Only 52% of **millennials** have life insurance,¹ and that makes them a market to prioritize. Here you'll find resources to help you inspire and engage this potentially profitable audience.

Featured Content: Establishing a financial plan while you're young.

Share these articles to show the younger portion of your audience how smart financial decisions *now* can put them on the path to better financial security.



How to avoid being young and in debt

Getting your head above water, and keeping it there.



Paying off student loans without sacrificing your long-term financial health

The little things can make a BIG difference.



Life insurance for the young single adult

Show them why it's smarter than they might think.

Browse the Collection

Article: How much does life insurance cost a millennial?



A look at the barriers that may be stopping the "subscription generation" from buying life insurance.

Read Article

Resource: Highlight Affordability and Boost Your Digital Marketing.



Our Client Resources page is now easier to use than ever. Visit our redesigned page at: http://www.newyorklife.com/groupmembership/clientresources

Contact your Account Manager or our marketing team for questions on any topic.

Michael Hayden 914-846-3435 <u>Email</u> Dania Reyes 914-846-3153 <u>Email</u> Susan Fernandez 914-846-3017 <u>Email</u> Tom DeCrescenzo 914-846-7003 <u>Email</u>

Forward this Premium newsletter to a colleague



You are receiving this email as a valued client of Group Membership Association Division. If you do not want to receive our Group Membership Marketing emails, you may unsubscribe by sending an email to gmad marketing@newyorklife.com.

New York Life Insurance Company, 51 Madison Avenue, New York, NY 10010

 $1~{\rm ``Here's\ Why\ Millennials\ Aren't\ Buying\ Life\ Insurance\ (and\ why\ they\ are\ wrong!),"\ Life\ Happens,\ November\ 15,\ 2017}$

Volume #3, Issue #1 SMRU 1767636