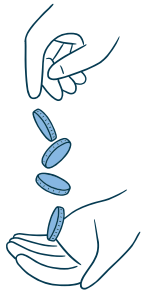


# Nearly 100,000 people insured their retirements with New York Life last year.

Here are some facts about those who decided a New York Life annuity was right for them.



**25,207** people purchased a guaranteed income annuity, securing a guaranteed paycheck for life.

Received an average monthly check of **\$884**

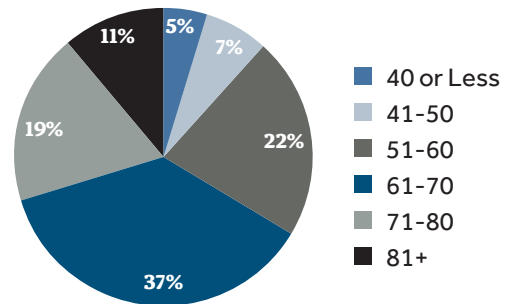
Single premium immediate annuities were purchased with an average of **\$149,024**

Deferred income annuities were purchased with an average of **\$101,782**

Existing policyowners received **\$1.6 billion in guaranteed income.**



2017 Breakdown of buyers. All annuity products.



**30,443** people purchased a variable annuity, investing their retirement assets for potential growth.

Purchased with an average of: **\$83,410**

In 2017, New York Life was the:

**#1** Guaranteed Income Annuity provider.\*

**#1** Fixed Rate Deferred Annuity provider.\*

**#1** Variable Annuity with Guaranteed Minimum Accumulation Benefit rider provider.\*

**43,625** people purchased a fixed deferred annuity, safely growing their retirement assets.

Purchased with an average of: **\$112,937**

\*Source: LIMRA as of 12/31/2017

Annuities are issued by New York Life Insurance Company and New York Life Insurance and Annuity Corporation, 51 Madison Avenue, New York NY. All guarantees are backed by the claims-paying ability of the issuer.

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Variable annuities are offered through NYLIFE Securities LLC (member FINRA/SIPC), A Licensed Insurance Agency and a New York Life Insurance affiliate. Guarantees do not apply to variable annuity investment divisions.



Investments and insurance products are:

Not FDIC/NCUA Insured	Not Insured by Any Federal Government Agency
Not a Deposit or Other Obligation of, or Guarantee by, the Bank or Any of Its Affiliates	
May Lose Value	