



The Mutual Advantage— Strength For Your Future



Why New York Life?



Financial strength since 1845

For over 175 years, New York Life Insurance Company's (New York Life) unwavering financial strength and time-tested investment strategies have provided consistent value and solid financial protection for our clients and their families.

For more than 25 years, New York Life has been a premier provider of structured settlement annuities. Our proven financial strength, coupled with our management style continues to make us a top choice among all structured settlement annuity providers. New York Life puts its financial strength to work on your behalf. As a company that does not have to answer to Wall Street or shareholders, we are able to focus our efforts on backing the benefits and long-term promises we make to you.

This brochure is designed to provide you with a brief overview of New York Life—our core strengths, our commitment to excellence, our people, and why mutuality matters.



“If there is one factor that explains New York Life’s longevity and our ability to not only weather times of crisis but emerge from them stronger, it is that we have remained a mutual life insurer since we opened for business in 1845.

—New York Life Chairman and CEO
Ted Mathas



The promise in each structured settlement

Encouraged by the U.S. congress since 1983, structured settlements serve as an alternative to lump sum settlements by providing a secure, long-term stream of tax-free payments tailored to meet the future needs of policyholders and payees. While these payments are often paid over many years and perhaps even for a lifetime, the premiums for the annuities funding the payments are paid at the time of the settlement.

Parties to a structured settlement therefore receive a promise: a promise that we will continue to be here to meet our long-term obligations, as we have for over 175 years. As a result, New York Life's management team has one overriding objective: to manage for the long-term by making the right decisions today, so that New York Life can continue to meet its obligations for decades to come.

New York Life has kept its promises to its policyholders and payees since 1845. We have met our financial obligations because each promise is backed by stability and proven financial strength.

Why our mutuality matters in a structured settlement

A mutual insurance company is a company that is not publically traded. It has no stock to be bought and sold and no shareholders. Instead, we focus on maintaining financial strength for the benefit of our clients. Unlike public companies, New York Life does not manage its business for the benefit of shareholders; instead, we are guided by the longer-term needs and expectations of our policyholders and payees.

In the 1990s, U.S. insurance companies began trending toward demutualization. Many went from being mutually owned to shareholder controlled. New York Life stood firm in the belief that our clients must come first, so we bucked the trend to stay true to our values. With over 175 years of financial stability behind us, we believe we made the right choice.

How policyholders and payees benefit

As a mutual company, New York Life can focus on making sure we deliver on our long-term promises, and because we are a mutual company, financial strength and stability have been our prime objectives for over 175 years.

New York Life's financial strength: Promises kept

It all begins with financial strength, which allows us to meet our future obligations to policyholders and payees.

- Over \$414 billion in consolidated assets (GAAP Basis)¹
- Over \$201 billion in assets (Statutory Basis)²
- A stable and diversified general account portfolio of more than \$284 billion invested assets and cash³
- The highest ratings for financial strength currently awarded to any life insurer by all four major credit rating agencies.⁴



A.M. Best



Fitch



Moody's



Standard & Poor's

We have earned these ratings in part because of our leading position in the U.S. insurance market, extremely strong capitalization, favorable liability profile and commitment to mutuality. Our financial strength helps us to avoid risks and weather market cycles.

Total surplus:

Another critical benchmark

An insurer's ability to maintain a high level of financial stability while meeting financial objectives is another clear indicator of its long-term security. One way to assess an insurer's strength in this area is to consider its total surplus.

Surplus is essentially an insurer's net worth. It represents the accumulated earnings over the years from business operations after all current obligations have been met. It is a safety margin in economic downturns and can be used to fuel growth.

For life insurance companies, no measure of financial strength is more important than surplus. This is capital above and beyond the funds we have already set aside to pay the benefits we promise to our policyholders and payees. It provides a cushion against potential future adverse economic events, so we can continue to meet our obligations to you for the long-term.

¹ New York Life Insurance Company Consolidated Financial Statements (GAAP Basis) December 31, 2020 and 2019. www.newyorklife.com/assets/docs/pdfs/financial-info/2020/2020-nylic-gaap-consolidated-footnote-disclosures.pdf

² New York Life Insurance Company Financial Statements (Statutory Basis) December 31, 2020 and 2019. www.newyorklife.com/assets/docs/pdfs/financial-info/2020/2020-nylic-stat-audited-financials.pdf

New York Life
is the only life
insurer in the
structured
settlements
industry
to earn the
highest marks
for financial
strength.⁴

Surplus and Asset Valuation Reserve:

\$27.0 billion⁵



New York Life's surplus: Depression-proof. Recession-proof. History-making.

New York Life has remained financially strong through depressions, recessions, world wars, and natural disasters. As of December 31, 2020, New York Life had a total surplus, including investment reserves of more than \$27.0 billion.⁵ This is the highest, record setting surplus that New York Life has accumulated. We are prepared to meet all our commitments, with money to spare.

Wise investments and conservative balance sheet management are another part of the foundation of New York Life's financial strength. The majority of our invested assets are fixed income securities with approximately 76% of these securities being investment grade.⁶ With a focus on consistent, long-term success, and disciplined investment processes, New York Life's investment portfolio is one of the cornerstones that has built our strong foundation.

³ New York Life Insurance Company 2020 Annual Report to Policy Owners. The company's general account investment portfolio totaled \$284.16 billion as of December 31, 2020 (including \$112.80 billion invested assets for NYLIAC and \$7.96 billion invested assets for LINA). As of December 31, 2020, total assets equaled \$359.30 billion (including \$174.52 billion total assets for NYLIAC and \$8.60 billion total assets for LINA). Total liabilities, excluding the AVR, equaled \$332.31 billion (including \$165.08 billion total liabilities for NYLIAC and \$6.75 billion total liabilities for LINA).

⁴ Individual third-party ratings report as of October 15 2020.

72% of New York Life's general account assets are in fixed income securities⁶

76% of these securities are rated investment grade⁶

Core purpose:

To be there when we are needed.

One of New York Life's core values is our commitment to humanity. Our charitable contributions date back to 1853, when we helped victims of the yellow fever outbreak in New Orleans. Since then, New York Life has distinguished itself by responding to people in times of crisis, helping to build stronger, more vibrant communities and contributing resources to addressing both emerging and existing social issues.

Diversity and inclusion:

Our commitment to awareness and community.

New York Life considers our commitment to diversity to be a fundamental strategic strength and we are proud to serve the communities that make up our diverse markets. Diversity and inclusion are central to our company's core values, and key to addressing the needs of the diverse communities we serve.

Enduring values: Humanity and integrity.

New York Life believes that humanity and integrity are at our core. Adherence to the highest standards of integrity is paramount and our number one priority is to meet our obligations when they come due. Ultimately, integrity means no shortcuts, no compromises, and no tolerance for any breach of ethics. Our main focus is integrity—the trust we inspire and the promise that we will be here, strong and solvent, whenever our policyholders and payees need us.



New York Life: Strong then. Strong now.

Since 1845, New York Life has been providing quality insurance products to individuals, families and businesses. For over 175 years, we have conducted our business around the central pillars of financial strength, integrity and humanity. We have remained committed to being a mutual company; simply put—we answer only to our policyholders. We have met our obligations for over 175 years and we expect to continue for generations to come. To keep our promises, and do what is right.

⁵ New York Life Insurance Company 2020 Annual Report to Policy Owners. Total surplus, which includes the Asset Valuation Reserve (AVR), is one of the key indicators of the company's long-term financial strength and stability and is presented on a consolidated basis of the company. NYLIC's statutory surplus was \$21.73 billion and \$22.03 billion at December 31, 2020 and 2019, respectively. Included in NYLIC's statutory surplus is NYLIAC's statutory surplus of \$9.45 billion and \$9.35 billion at December 31, 2020 and 2019, respectively, and LINA's statutory surplus of \$1.85 billion at December 31, 2020. AVR for NYLIC was \$3.59 billion and \$3.37 billion at December 31, 2020 and 2019, respectively. AVR for NYLIAC was \$1.60 billion and \$1.56 billion at December 31, 2020 and 2019, respectively. AVR for LINA was \$0.07 billion at December 31, 2020.

⁶ As of December 31, 2020.



Structured settlement annuity products are issued by
New York Life Insurance Company, 51 Madison Avenue, New York, NY 10010.

Available in jurisdictions where approved. Guarantees are subject to the claims-paying ability of the issuer.

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