

# NYL Investors Investment Grade Corporate Strategy

## As of March 31, 2021

NYL INVESTORS

### Objective

- Seeks to maximize pre-tax total return relative to the Bloomberg Barclay's U.S. Credit Index.

### Strategy

- Employ an active, team-managed investment approach with emphasis on bottom-up fundamental credit research.
- Add value through superior security selection, the generation of attractive risk-adjusted yield, the avoidance of principal loss and tactical sector allocation.
- Actively manage risk through a disciplined process that leverages a deep and experienced team of credit analysts focused on long-term investing and opportunistic trading.

### Process

- Seasoned industry analysts evaluate opportunities based on fundamental screens relating to credit statistics and industry characteristics.
- Sector specialists provide insights into relative value, market technicals and cross-sector valuations.
- Combined strengths of investment analysts and sector specialists enable portfolio managers to construct portfolios that take advantage of both strategic and tactical relative value opportunities.

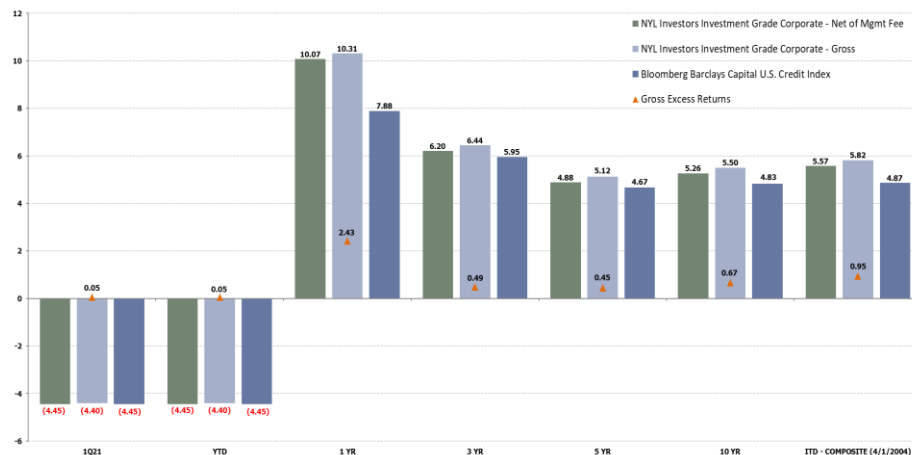
### Portfolio Construction

- Portfolio Managers make specific security selection and industry allocations decisions based on input from our strong and experienced research teams.
- Strict adherence to a consistent, risk-conscious process results in diversified portfolios protected against issuer and industry concentration.

Past performance is not a guarantee of future results, which will vary. Gross Excess Return is the difference between NYL Investors Investment Grade Corporate composite and the Bloomberg Barclays U.S. Credit Index. The Bloomberg Barclays Credit Index is a representative measure of the U.S. credit market, which includes publicly issued-U.S. corporate and specified foreign debentures and secured notes that meet specific maturity, liquidity, and quality requirements. You cannot invest in an index. There can be no assurance that the investment objectives will be met as the underlying investment options are subject to market risk and will fluctuate in value. Risk management includes an effort to manage risk but should not be confused with and doesn't imply low risk. This material is not a recommendation or solicitation of an offer to buy or sell any securities or to adopt any investment strategy. Holdings, sector and industry data are presented to illustrate a representative account investments and characteristics are subject to change without notice. A particular client account may vary based on investment restrictions applicable to the account. This profile is not complete without the important Performance Disclosures provided on the next page.

\*Ratings shown are provided by an independent rating agency such as S&P, Moody's or Fitch. In the event of split ratings for any single investment, the following shall apply: (a) where only two ratings agencies rate the investment, the lower of the two ratings shall apply, or (b) where three ratings agencies rate the investment, the median rating shall apply. Portfolio characteristics are for the representative account.

### Investment Results



### Supplemental Information

#### NYL Investors Investment Grade Corporate vs. Bloomberg Barclays U.S. Credit Index

##### Portfolio Characteristics

##### Supplemental Information

	Portfolio	Benchmark	Difference
Yield (%)	2.29	2.19	0.10
Duration (Years)	7.97	8.00	-0.03

Quality	Portfolio	Benchmark	Difference
AAA	1.22%	7.35%	-6.13%
AA	4.73%	8.82%	-4.10%
A	29.13%	36.17%	-7.04%
BBB	63.40%	47.63%	15.77%
BB or Below	0.90%	0.00%	0.90%
Not Rated	0.00%	0.03%	-0.03%
Cash Securities	0.63%	0.00%	0.63%

Sector Allocation	Portfolio	Benchmark	Difference
U.S. Investment Grade Credit	97.99%	97.74%	0.25%
U.S. Treasuries	0.22%	0.00%	0.22%
U.S. Agency	0.65%	0.00%	0.65%
Municipals	0.52%	2.26%	-1.74%
Cash Securities	0.63%	0.00%	0.63%

Weighted Avg. Life	Portfolio	Benchmark	Difference
0-3 Years	13.72%	18.97%	-5.25%
3-7 Years	33.97%	29.59%	4.38%
7-10 Years	17.00%	15.54%	1.45%
10-20 Years	11.46%	12.59%	-1.13%
20+ Years	23.86%	23.30%	0.55%

Top 10 Issuers	Market Value	% Market Value	S&P Rating
MORGAN STANLEY	2,827,986.34	2.66%	BBB+
ANHEUSER BUSCH INBEV NV	2,584,396.66	2.43%	BBB+
GENERAL MOTORS CO	2,153,241.46	2.02%	BBB
CHARTER COMMUNICATIONS INC	2,108,682.54	1.98%	BB+
CHARLES SCHWAB CORP	2,082,280.30	1.96%	A
CITIGROUP INC	2,018,040.96	1.90%	BBB+
MIZUHO FINANCIAL GROUP INC	2,010,789.58	1.89%	A-
DEUTSCHE TELEKOM AG	2,009,887.98	1.89%	BBB
BOEING CO	1,824,899.30	1.72%	BBB-
KIMCO REALTY CORP	1,798,878.41	1.69%	BBB+

## Supplemental Information

Investment Grade Portfolio Management Team

Connor Bruce  
Director  
Portfolio Manager

As of 3/31/2021

Period	NYL Investors Investment Grade Corporate Return Gross of Fees	NYL Investors Investment Grade Corporate Return Net of Fees	Bloomberg Barclays Capital US Credit Index Return	Number of Portfolios at End of Period	Composite Dispersion*	Composite Ex- Post Standard Deviation (3-Yr)	Benchmark Ex- Post Standard Deviation (3-Yr)	Total Composite Assets at End of Period (\$ Millions)	Composite Assets as a Percentage of GIPS Firm Assets	Total GIPS Firm Assets (\$ Millions)
2010	10.17	9.90	8.47	1	N/M	7.49	8.08	61.3	< 1	197,457.7
2011	9.20	8.93	8.35	1	N/M	4.49	4.66	67.0	< 1	218,521.7
2012	10.21	10.00	9.37	2	N/M	3.94	3.64	181.3	< 1	276,151.5
2013	-0.84	-1.09	-2.01	2	N/M	4.33	4.23	172.0	< 1	302,995.0
2014	8.07	7.84	7.53	2	N/M	3.93	3.94	273.6	< 1	311,295.7
2015	0.17	-0.10	-0.77	2	N/M	4.06	4.06	263.9	< 1	311,405.5
2016	6.50	6.32	5.63	2	N/M	4.15	4.00	341.1	< 1	317,236.3
2017	6.56	6.26	6.18	2	N/M	3.90	3.72	357.2	< 1	330,417.0
2018	-2.95	-3.16	-2.11	3	N/M	3.69	3.52	391.0	< 1	324,291.0
2019	14.89	14.60	13.80	4	N/M	3.61	3.48	483.8	< 1	357,436.7

\*Includes only those accounts that were in composite for the entire year. N/M = not meaningful; N/A = not available

The NYL Investors Investment Grade Corporate composite includes all institutional portfolios that seek to outperform over a credit cycle the total return of the U.S. investment grade credit market. This market is measured by the benchmark, the Barclays U.S. Credit Index. The NYL Investors Investment Grade Corporate composite reflects all similar managed investment grade corporate accounts. All accounts are fully discretionary and fee paying. For the entire period, the investment guidelines and objectives of the portfolios represented herein remained the same. The NYL Investors Investment Grade Corporate composite was created and inception on April 1, 2004. Composite results are U.S. dollar-based, measured internally based upon trade-date accounting, and include the reinvestment of dividends and interest. The composite is valued monthly and time-weighted portfolio returns are asset-weighted using beginning-of-month market values. Annual and annualized periods are calculated based upon geometrically-linked monthly returns. The dispersion of annual returns is measured by the standard deviation across asset-weighted portfolio returns represented within the composite for the full year. For those composites that are comprised of less than six portfolios, composite dispersion as measured by standard deviation is not meaningful. Policies for valuing investments, calculating performance, and preparing GIPS reports are available upon request.

Past performance is not indicative of future results, which will vary. Complete listings and descriptions of all composites, limited distribution pooled funds and broad distribution pooled funds are available upon request. Gross of fee returns are presented before investment management fees but after all trading commissions. Net of fee returns are presented after the deduction of actual fees.

The NYL Investors Investment Grade Corporate standard investment management fee schedule is as follows:

0.25% per Annum.

Leverage and derivatives are not used in this composite.

New York Life Investment Management LLC ("NYLIM") and NYL Investors LLC ("NYL Investors") are registered U.S.-based investment management firms that provide financial services to individual and institutional investors. NYL Investors was formed in October 2013 and is an affiliate of NYLIM. Effective January 1, 2014, as a result of a corporate restructuring, the Fixed Income Investors and Real Estate Investors divisions of NYLIM became divisions of NYL Investors. To address this transition, effective January 1, 2014 the NYLIM GIPS Firm was redefined to include the following investment divisions of NYLIM or NYL Investors as applicable: Fixed Income Investors, Real Estate Investors, Retail Markets and Strategic Asset Allocation & Solutions. The GIPS Firm was renamed as New York Life Investments. We note that the accounts included in this composite continue to be managed by the same investment team pursuant to the same investment strategy despite this corporate restructuring.

Historic changes to the firm definition include the following:

- Effective August 1, 2013 the Strategic Asset Allocation & Solutions group was also added to the Firm upon creation of the Global Tactical Asset Allocation composite;
- Effective June 30, 2012 the Real Estate Investors division was added to the Firm after certain discretionary private real estate funds were transitioned to New York Life Investments from McMoran & Company LLC which was an affiliate of New York Life Investments prior to the transition; and
- Effective January 1, 2009, the Equity Investors division of New York Life Management LLC was transitioned to a wholly-owned legal entity of New York Life Investment Management Holdings LLC, and was renamed Madison Square Investors, LLC ("MSI"). At this time, the Equity Investors Group was removed from the original New York Life Investment Management GIPS Firm, and placed into the "Madison Square Investors, LLC GIPS Firm."

New York Life Investments claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. New York Life Investments has been independently verified for the periods April 1, 2000 through December 31, 2019. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The NYL Investors Investment Grade Corporate composite has had a performance examination for the periods January 1, 2010 through December 31, 2019. The verification and performance examination reports are available upon request. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote the organization, nor does it warrant the accuracy or quality of the content contained herein.